BUSINESS/PERSONAL AIRCRAFT INDUSTRY – SEPTEMBER UNIT SHIPMENTS

		Sept. 86	Cal. Year
AEROSPATIALE GENERAL AVIATION			
• Single-Engine			
TB-9	Tampico	1	2
TB-10	Tobago	0	32
TB-20	Trinidad	0	29
TB-21	Trinidad TC	4	7
R110		0	1
R180		0	0
R235		0	0
TOTAL		5	71
BEECH AIRCRAFT CORP.			
• Single-Engine			
BE-77	Skipper	0	0
BE-C23	Sundowner	0	1
BE-C24R	Sierra	2	4
BE-F33A	Bonanza	2	16
BE-F33C	Bonanza	3	21
BE-A36	Bonanza	3	37
BE-V35B	Bonanza	0	0
BE-B36TC	Bonanza	3	11
• Multi-Engine			
BE-B55	Baron	0	0
BE-E55	Baron	0	0
BE-58	Baron	6	20
BE-58TC	Baron	0	0
BE-58P	Baron	1	4
BE-76	Duchess	0	0
BE-B60	Duke	0	0
BE-C99	Airliner	0	1
BE-C90-1	King Air	0	5
BE-F90-1	King Air	0	3
BE-B100	King Air	0	0
BE-200	Super King Air	1	20
BE-200C	Super King Air	0	1
BE-300	Super King Air	0	19
BE-200T	Super King Air	0	0
BE-1900C	Commuter	3	12
Beechjet 400	Diamond IA	0	11
TOTAL		24	186
Manufacturers net billing – $15,294,021.61			
BRITISH AEROSPACE			
• Multi-Engine			
BAe	Jetstream 31	0	20
HS-748		0	1
BAe 146-100		2	9
BAe 146-200		0	4
HS-125-800	Model A	4	13
HS-125-800	Model B	1	2
TOTAL		7	49
PILATUS BRITTEN-NORMAN			
• Multi-Engine			
BN-2B	Islander	0	1
BN-2T	Islander	1	5
Mark III	Trislander	0	0
TOTAL		1	6
CANADAIR			
• Multi-Engine			
CL-600	Challenger	0	0
CL-601	Challenger	3	10
TOTAL		3	10
CESSNA AIRCRAFT CO.			
• Single-Engine			
CE-152		0	0
CE-A152	Aerobat	0	4
CE-172	Skyhawk	5	114
CE-172	Cutlass	0	0
CE-172RG	Cutlass	0	1
CE-182	Skylane	0	37
CE-182	Turbo Skylane	0	1
CE-182RG	Skylane RG	0	7
CE-182RG	Turbo Skylane RG	0	1
CE-185	Skywagon	0	0
CE-U206	Stationair 6	7	52
CE-TU206	Turbo Stationair 6	2	26
CE-207	Stationair 8	0	0
CE-TU207	Turbo Stationair 8	0	0
CE-208	Caravan I	3	25
CE-208	Caravan II	0	2
CE-210	Centurion	2	13
CE T210	Turbo Centurion	0	34
CE-P210	Pressurized Centurion	0	7
CE-188	AgHusky	0	0
CE-188	AgTruck	0	0
• Multi-Engine			
CE-303	Crusader	0	2
CE-335		0	0
CE-340		0	8
CE-402		0	1
CE-404	Titan	0	0
CE-414	Chancellor	0	4
CE-421	Golden Eagle	0	4
CE-425	Conquest I	5	8
CE-441	Conquest II	0	1
CE-500	Citation I	0	0
CE-550S/II	Citation II	3	20
CE-650	Citation III	3	10
REIMS AVIATION			
• Single-Engine			
CE-F152		0	0
CE-F152	Aerobat	16	19
CE-F172	Skyhawk	1	4
CE-FR172	Hawk XP	0	0
CE-F182	Skylane	0	0
CE-F182RG	Skylane RG	0	0
TOTAL		47	403
Manufacturers net billing – $34,314,700			
AVIONS MARCEL DASSAULT			
• Multi-Engine			
AD-My.10	Falcon	*	0
AD-My.20	Falcon	*	1
AD-My.200	Falcon	*	3
AD-My.50	Falcon	*	1
AD-My.900	Falcon	*	8
TOTAL		*	13
DEHAVILLAND AIRCRAFT OF CANADA			
• Multi-Engine			
DHC-5		0	2
DHC-6	Twin Otter	0	2
DHC-7		0	1
DHC-8		0	21
TOTAL		0	26
EMBRAER			
• Single-Engine			
EMB-201	Ipanema	4	11
EMB-710	Carioca	0	0
EMB-711	Corisco	0	4
EMB-712	Tupi	2	7
EMB-720	Minuano	0	16
EMB-721	Sertanejo	0	0
• Multi-Engine			
EMB-110	Bandeirante	0	0
EMB-120	Brasilia	5	9
EMB-121	Xingu	0	3
EMB-810D	Seneca II	3	21
EMB-820		0	0
TOTAL		14	71
FAIRCHILD AIRCRAFT CORP.			
• Multi-Engine			
Merlin III-C		0	1
Fairchild 30		0	0
Merlin IV-C		0	0
Metro III		4	23
TOTAL		4	24
GATES LEARJET			
• Multi-Engine			
LR-25D		0	0
LR-25G		0	0
LR-35A		1	9
LR-36A		0	0
LR-55		0	3
TOTAL		1	12

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		Sept. 86	Cal. Year
GULFSTREAM AEROSPACE			
• Multi-Engine			
GR-1159A	Gulfstream III	3	10
AE-840	Turbo Commander	0	0
AE-900	Commander 900	0	0
AE-980		0	0
AE-1000		0	2
TOTAL		3	12
ISRAEL AIRCRAFT INDUSTRIES			
• Multi-Engine			
1124	Westwind 1	0	0
1124A	Westwind 2	0	4
	Astra	1	5
TOTAL		1	9
LAKE AIRCRAFT			
• Single-Engine			
LA-4-200EP		0	4
LA-250	Renegade	2	14
TOTAL		2	18
MAULE AIR INC.			
• Single-Engine			
M-5-180C		1	5
M-5-200		0	0
M-5-235C	Lunar Rocket	0	4
M-6-235		1	2
MX-7-180	Super Rocket	1	8
M-7-235	Super Rocket	1	9
MX-7-235		1	18
TOTAL		5	44
Manufacturers net billing – $186,495			
MOONEY AIRCRAFT CORP.			
○ Single-Engine			
M-20J	201 Lean Machine	3	3
M-20J	205	1	11
M-20K	252	8	64
M-20K	231	1	1
TOTAL		13	79

		Sept. 86	Cal. Year
PARTENAVIA S.P.A.			
• Multi-Engine			
P68C		*	9
P68C-TC		*	3
P68	Observer	*	3
P68	Observer TC	*	2
Spartacus		*	1
TOTAL		*	18
PIPER AIRCRAFT CORP.			
• Single-Engine			
PA-38-112	Tomahawk	*	0
PA-28-161	Warrior	*	33
PA-28-181	Archer II	*	25
PA-28-236	Dakota	*	4
PA-28RT-201T	Turbo Arrow IV	*	1
PA-32-301	Saratoga	*	5
PA-32R-301	Saratoga SP	*	1
PA-32R-301T	Turbo Saratoga SP	*	3
PA-46-310P	Malibu	*	39
• Multi-Engine			
PA-31-350	Chieftain	*	0
PA-31P-350	Mojave	*	0
PA-31-500	Cheyenne I	*	0
PA-31-500	Cheyenne IA	*	2
PA-42-720	Cheyenne III	*	1
PA-42-720	Cheyenne IIIA	*	1
PA-42-1000	Cheyenne 400LS	*	2
PA-34-220T	Seneca III	*	19
PA-44-180	Seminole	*	0
PA-44-180T	Turbo Seminole	*	0
PA-T1020		*	0
PA-T1040		*	0
TOTAL		*	136
SHORT BROTHERS LTD.			
• Multi-Engine			
SBJ-CS-7	Skyvan	0	1
SD-3-30		0	1
SD-3-60		0	12
TOTAL		0	14
	SINGLE-ENGINE	80	811
	MULTI-ENGINE	50	412
	GRAND TOTAL	130	1,223

UNIT SHIPMENTS COMPARATIVE TREND: 19 MANUFACTURERS

	September			Calendar Year to Date		
	1986	1985	1984	1986	1985	1984
Aerospatiale	5	2	*	71	48	*
Beech	24	19	34	186	223	313
British Aerospace	7	4	7	49	54	43
Britten-Norman	1	0	0	6	7	9
Canadair	3	2	1	10	5	16
Cessna	47	131	198	403	717	736
Dassault	*	1	0	13	14	19
De Havilland	0	7	2	26	31	19
Embraer	14	8	6	71	88	73
Fairchild	4	3	5	24	17	20
Gates	1	3	1	12	17	17
Gulfstream	3	3	6	12	43	38
Israel	1	2	1	9	8	8
Lake	2	1	1	18	18	23
Maule Air	5	8	3	44	65	38
Mooney	13	7	22	79	59	109
Partenavia	*	*	*	18	*	*
Piper	*	39	44	136	401	463
Short	0	1	2	14	14	25
TOTAL	130	241	333	1,201	1,829	1,969

* Figures not available.